



CAPABILITIES STATEMENT

Argus Partners LLC

COMPANY OVERVIEW

Argus IT Services is a 21-year-old IT Services firm with its Headquarters Operations, Technology Center and Depot Facilities in the Dallas-Fort Worth Metroplex and national coverage through 72 partner and affiliate offices across the U.S. Argus is a Value-Added Reseller for all major IT software and hardware manufacturers. Argus services Fortune 1000 clients as well as mid-tier clients with complete IT Infrastructure Life-Cycle and Talent needs. The diverse client base ranges from Finance, Energy and Government to Healthcare, Telecom and Consulting Services and from large Fortune 1000 corporations to small- to mid-sized businesses.

CORPORATE PROFILE

BUSINESS INFORMATION

Argus Partners LLC, dba, Argus IT Services,
Argus Talent Services, Argus Connection, Argus
1111 West Carrier Pkwy, Suite 300
Grand Prairie, TX 75050
Main Phone: 469-471-0035
Main Fax: 469-471-0045
Web: www.argusx.com
Federal ID: 271465689
DUNS: 96-720-0270
CAGE: Pending

CERTIFICATIONS

- Small Business Enterprise (SBE)
- Historically Underutilized Business (HUB)
- Minority Business Enterprise (MBE)
- ISO 140001, ISO 9000 (In Progress)
- R2

NAICS CODES

- 541519: Other Computer Related Services
- 561311: Employment Placement Agencies
- 561312: Executive Search Services
- 561320: Temporary Help Services

PAST PERFORMANCE

CONSULTING: Deloitte
FINANCIAL: Citibank, Guaranty Financial
HEALTHCARE: Baylor Scott & White Health,
Cook Children's, Texas Scottish Rite
PROFESSIONAL SERVICES: Freeman, Moni
Security, Southland Data, Vizient
RETAIL: Copart, Frito-Lay, JC Penny, PepsiCo
TRANSPORTATION: American Airlines
UTILITIES / O&G: Exxon, Oncor

CONTACT INFORMATION

Point of Contact: Thomas Howard, CEO
Phone Number: 469-471-0035, Ext. 217
Email Address: Thoward@argusx.com

CORE CAPABILITIES

TECHNOLOGY: FULL LIFE-CYCLE IT INFRASTRUCTURE MANAGEMENT

ASSET ACQUISITION: HW/SW PROCUREMENT, RECEIVING, & WAREHOUSING

- **PREPARE & CONFIGURE:** Staging, imaging and configuring each asset at our client's site or in our centralized tech center, reducing additional time and complexity associated with on-site installations.
- **DELIVER & INSTALL:** Our methodology includes a customized delivery and installation approach to meet client's specific needs; and, is safe and secure using our specially equipped delivery trucks.

ASSET SUPPORT: ON-SITE SUPPORT TEAMS

- **SERVICE DESK SUPPORT:** We also provide resources for on-going End-User support, Remotely Managed Rollouts, Refreshes, IMACs and offer a Web-based Incident Management. System for easy access, support and resolution.
- **IT STAFFING & TALENT SOLUTIONS:** Our Resourcing Services range from hardware and software technicians to application and project management staffing. We also provide asset management teams, help desk augmentation and call center support.

ASSET RECOVERY: END OF LIFE DATA DESTRUCTION AND HARDWARE DISPOSITION

- **BROKER OR RECYCLING:** Argus will provide services to refurbish and resale client assets as well as comprehensive recycling services in accordance to client specifications.
- **ENVIRONMENTALLY FRIENDLY & SUSTAINABILITY:** Argus is R2 certified and follows ISO 14001 best practices for proactive management of the environmental impact of assets during disposal.

INFORMATION: ERP AND DATA SERVICES, APPLICATION MANAGEMENT

- **WINDFALL** - A rapid implementation ERP system tailored exactly to your business and never requires upgrading. The SaaS ERP platform enables the easy addition of new workflows, features, business rules, automation and more with full implementation in months, not years!
- **Relax™** - A DevOps platform that uses Relax Agile to fully manage the end-to-end Dev Cycle enabling faster a faster a Build - Test - Release cycle with unmatched efficiency and quality.
- **Enterprise Data Management** – Tools, processes and services to power through your enterprise data management challenges.
- Clients include: Wholefoods, U.S. Sprint, Smith Systems, Southwest Airlines and American Airlines

PEOPLE: CONTINGENT STAFFING, RECRUITING AND TALENT MANAGEMENT

STAFFING & TALENT SOLUTIONS

HEALTHCARE * INFORMATION TECHNOLOGY * PROFESSIONAL SERVICES

For IT, our resourcing services range from hardware and software technicians to application and project management staffing. We also provide asset management teams, help desk and call center support.

- Long-Term or Temporary Staffing Assignment, International, Professional and Technical Sector
- Permanent Placement, Retained and Contingent Search and Executive Placement
- Recruitment Process Out-sourcing (RPO) and Off-shoring
- Talent Acquisition Strategy and Consulting



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Recruitment & Sourcing Support Services

Permanent Placement, Contingent Search Staffing & Recruiting Support

HEALTH CARE	INFORMATION TECHNOLOGY	PROFESSIONAL
<p style="text-align: center;">Nursing Specialties</p> <p>REGISTERED NURSES</p> <ul style="list-style-type: none"> ▪ Intensive Care Unit ▪ Coronary Care Unit ▪ Med/Surge, Telemetry/General ▪ Post-anesthesia care unit ▪ Emergency, Operating Room ▪ Oncology, Geriatric ▪ Cardiac, Hemodialysis ▪ Pediatric ▪ Psychology ▪ Obstetrician / Gynecologist ▪ Labor and Delivery ▪ Neonatal intensive care unit ▪ Maternal Fetal Medicine <p>BEHAVIORAL HEALTHCARE</p> <ul style="list-style-type: none"> ▪ Licensed Behavioral Specialist ▪ Therapeutic Staff Support ▪ Laboratory Sciences <p style="text-align: center;">Allied Health</p> <p>IMAGING PROFESSIONALS</p> <ul style="list-style-type: none"> ▪ Diagnostic X-ray ▪ Computed Tomography ▪ Magnetic Resonance Imaging ▪ Mammography, Ultrasound ▪ Nuclear Medicine ▪ Radiology, Radiation Therapy <p>REHABILITATION THERAPIES</p> <ul style="list-style-type: none"> ▪ Physical Therapists, Assistants ▪ Inpatient/Outpatient/Homecare ▪ Occupation Therapists ▪ Respiratory Therapists ▪ Audiologists <p>ADVANCED PRACTITIONERS</p> <ul style="list-style-type: none"> ▪ Nurse Practitioners ▪ Physician Assistants ▪ Nursing Leadership ▪ Clinical Informatics 	<p style="text-align: center;">Data & Information</p> <p>INFORMATION SECURITY</p> <ul style="list-style-type: none"> ▪ Cyber Security ▪ Data Privacy ▪ Information Security Analyst ▪ Audits and Compliance ▪ Infrastructure Security <p>INFORMATION ANALYTICS</p> <ul style="list-style-type: none"> ▪ Big Data ▪ Business Intelligence ▪ Data Scientist ▪ Database Developer ▪ SQL ▪ Oracle <p style="text-align: center;">Technology</p> <p>DEVELOPMENT</p> <ul style="list-style-type: none"> ▪ Software DevOps & Testing ▪ IoT ▪ Software installation ▪ Rapid App Dev <p>TECHNICAL</p> <ul style="list-style-type: none"> ▪ Project Management ▪ Database Administration ▪ Network Systems ▪ Systems Administrator ▪ System and network configuration ▪ UNIX, LINUX ▪ Helpdesk / Technical Support ▪ Telecom & Mobility <p style="text-align: center;">Process Re-engineering</p> <p>OPERATIONAL EXCELLENCE</p> <ul style="list-style-type: none"> ▪ Ops Management ▪ Process Engineering ▪ Lean Six Sigma ▪ LSS Program Deployment ▪ Rapid Improvement Engineering 	<p style="text-align: center;">Professional</p> <p>MANAGEMENT</p> <ul style="list-style-type: none"> ▪ Mid- to Executive-level Managers ▪ Operations ▪ Vice President Level ▪ C-Level <p>PROFESSIONAL</p> <ul style="list-style-type: none"> ▪ Accounting ▪ Business Intelligence ▪ Bookkeeping ▪ Legal ▪ Advertising and Marketing <p>OFFICE AND CLERICAL</p> <ul style="list-style-type: none"> ▪ General Office ▪ Receptionists ▪ Administrative Assistants ▪ Executive Assistants ▪ Document Management <p>FEDERAL AND CLEARED</p> <ul style="list-style-type: none"> ▪ Security ▪ PM ▪ Data Privacy ▪ Audits and Compliance ▪ IT and Network Admin ▪ TS/SCI, etc. <p>MUNICIPAL & GOVERNMENT</p> <ul style="list-style-type: none"> ▪ Administrative ▪ PM ▪ Security ▪ IoT ▪ IT and Network Admin ▪ Tech Infrastructure <p style="text-align: center;">Skilled</p> <p>INDUSTRIAL</p> <ul style="list-style-type: none"> ▪ Skilled Labor ▪ Tradesmen ▪ Facilities Maintenance

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Permanent Placement, Contingent Search Staffing & Recruiting Support Services

Staffing Services

Long-Term or Temporary Staffing Assignment, International, Professional and Technical Sector. Our recruiting team members have supported clients which require flexible engagement scenarios, including. U.S./Non-U.S. staffing for,

- Contract
- Contract-to-Hire
- Alternate Statuses (W-2, C2C, 1099)

Recruitment Process Out-sourcing (RPO)

Choose from customized options that work for your business – a white-labeled BPO function that uses your brand, logo and image or a third-party, separately branded staffing solution with a separate identity.

- Captive / Shared Services RPO Model
- On Demand “Full” or “Fractional” RPO
- Partial BPO w/ retained capability
- Hybrid Integrated Solutions

Permanent Placement

Our approach is a synthesis of Recruiting, Organizational Design, Marketing and Business Development best practices which when integrated, delivers high performers who are outside the talent pool of applicants.

- Retained
- Contingent Search
- Executive Placement

Talent Strategy and Consulting

The typical candidate pool has no high performers. A more strategic approach to branding and communication is one part of a solution to solve for the problem.

- Employer Branding Analysis
- Enhanced Employer Competitive Positioning
- Improved Candidate Messaging
- Recruiting Process Re-engineering
- Recruiting Off-shoring Support

Our Approach to Improving Quality and Decreasing Cost

We Improve Quality by...

- Leveraging the employer brand in the “Opportunity Marketing” phase
- Re-framing Total Rewards as a component of the initial messaging
- Denominating Intangible and Emotional Rewards as benefits to the candidate, based on their WIIFM
- Using Organizational Design methods to identify the Critical Performance Factors for the role
- Using a two-tier screening process that leverages the knowledge of a SME to qualify selected candidates

We Decrease Cost by...

- Building Lean principles and disciplines into the Talent Supply Chain Value Stream
- Leveraging an asset-lite, TaaS (Talent as a Service) based infrastructure
- Accelerating speed and throughput through the use of a Global Service Delivery Model (GSDM)
- Using a cost-based pricing model that is drastically different from the industry
- Maintaining a point of view that our partnership must be a Win-Win Strategic Relationship

FOR MORE INFORMATION

Contact: Mark A. Galvan, Argus Talent Services

mgalvan@argusx.com | Mobile: +1 (703) 801-2522

Web: www.Talent.ArgusX.com | Office: +1 (571) 643-4860